Ramjanaki Duna Tapari Enterprise

Ramjanaki Duna Tapari Enterprise, a small business located in Birendranagar, Surkhet, embarked on a remarkable journey to empower its community members of Ramjanki CFUGs, primarily women. Established on the 14th of Shrawan, 2073, the enterprise aimed to produce eco-friendly products form Sal leaves, focusing on Duna, Tapari and Plates. Comprising 13 dedicated members, this group was led by Mrs. Nanda Gurung, Chairperson, Mr. Ram Bahadur Gurung as the Secretary, and Mrs. Hira Gautam as the Treasurer. The team included 11 women and 2 men, reflecting a diverse background with 7 members from the Dalit Community, 2 form the Janajati community and 2 from other backgrounds.

Training and Support

In their early days, the members of Ramjanaki Duna Tapari Enterprise participated in a seven-days training program conducted by Aawaaj organization and Micro-Enterprise Development Program (MEDEP). This training equipped them with essential skills and knowledge necessary to effectively operate their enterprise.

Infrastructure and Machinery

To enhance their production capabilities, the enterprise secured four essential machines for manufacturing Duna, Tapari and Plates, with assistance from the Household and Small-Scale Industries in Surkhet. Furthermore, their infrastructure received backing from both Household and Small-Scale Industries in Surkhet and the MEDEP organization, providing the essential infrastructure and machinery required for their production process.

Financial Performance

In the fiscal year 073/074, Ramjankai Duna Tapari Enterprise proudly reported a gross profit of approximately 8 lakhs. However, it was not all smooth sailing, as they faced stiff competition from the private sector, leading to a reduction in sales and financial losses. The primary cause of this decline was the private sector enterprises offering similar products at lower prices.

Leaf Collection Contract

One of the pivotal moves that strengthened the enterprise's foundation was securing a 15-year contract with Ramjanaki CF for the free collection of Sal Leaves. This strategic partnership ensured a steady and uninterrupted supply of raw materials for their production activities.

Benefit Distribution

Mr. Ram Bahadur Gurung, the Secretary of the enterprise, outlined an equitable distribution system for the benefits generated from their operations. The benifits were shared among the members in accordance with their contributions to the production process. This fair distribution system not only motivated the members but also helped in reducing individual expenses, including electricity bills and other production-related costs.

Product Pricing

Ramjanaki Duna Tapari Enterprise firmly believed in offering its products at affordable prices to cater to the needs of its community. Their pricing was as follows:

- Duna: Re. 1 per piece
- Plate: Rs. 5 per piece
- Tapari: Rs. 7 per piece
- Handmade Tapari: Rs. 10 per piece

With these prices, they ensured accessibility and affordability for their products, further strengthening their ties with the community.

Ramjanaki Duna Tapari Enterprise's journey, though marked by challenges, exemplifies a steadfast commitment to empowering their community. Through training, infrastructure, and equitable benefit distribution, they not only made a positive impact on the lives of their members but also showcased the power of resilience and determination in the face of adversity. As they continue to grow, their story is an inspiring testament to the potential for small enterprises to uplift entire communities.


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स्था. २०७३-४-१४
हामी कहाँ :-



















पानं. ६४४८९४३७३ दर्ता नं. २८३९/२०७३/०७४

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हामी कहाँ :-

विवाह, पुजा, ब्रतमान, दशै तिहार को लागि दुना टपरी र पेलेट आदी अडर अनुसारका सम्पुर्ण सामाग्री पाईन्छ ।

मो. नं. - ९८४८०७९०६८,९८४८७६७८६६,९८७२४७५०७२



